

试车 (Test Drive)

燕南 2019.5.22

来美 30 年,开的大都是旧车。现有的车已经用了 16 年了,但都好好的,本来不想换。不过,我们的大孙子即将可以考驾照了。准备到时把这辆旧车给他开。旧车价值低,保险费用会省些的。孙子考驾照大概是年底的事,但下午我先去车场看了看新车,以便到时买车时心中有数些。

去的车场叫 Subaru (国内翻译成斯巴鲁),车型叫 Forester (国内翻译成森林人) Limited, 是日本车。出厂价是\$34570 (买的时候立减\$2000)。最后售价约等于人民币 22 万 8 千。俄勒冈州上牌费(含税)是 43 美元,可用两年。车辆保险费另计。

看了新车,才知道与时俱进的科技发展到什么高度。新车有多个气袋和摄像头,有自动防撞的刹车功能,有行车偏移警告,会自动显示胎压,等等。果然好啊,新车!而且,我这样去试一趟车,还得到 35 美元的奖励。(右下图文字说:只需试车,不必买车。到家以后,果然收到车行转来的试车奖励通知—而且加到\$50。)

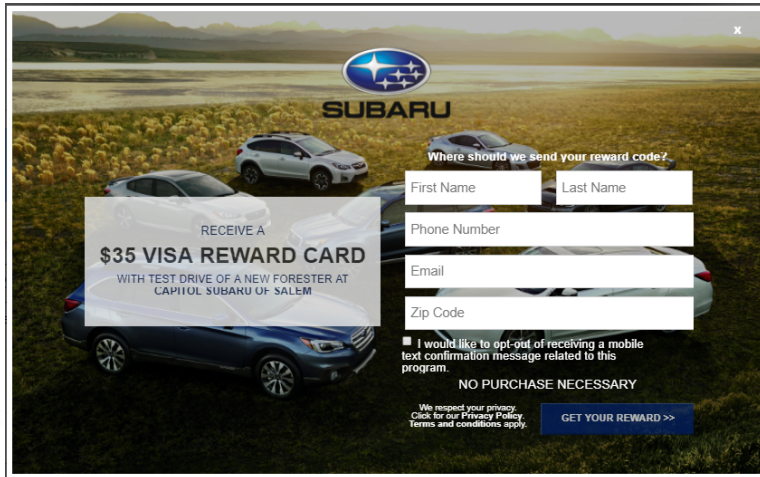
RewardCenter

Dear YANNAN,

You are receiving a **\$50.00 Virtual Reward**

Please find your reward below and activate your reward today.

[Redeem My Reward!](#)



RECEIVE A
\$35 VISA REWARD CARD
WITH TEST DRIVE OF A NEW FORESTER AT
CAPITOL SUBARU OF SALEM

Where should we send your reward code?

First Name Last Name

Phone Number

Email

Zip Code

I would like to opt-out of receiving a mobile text confirmation message related to this program.

NO PURCHASE NECESSARY

We respect your privacy. Click for our Privacy Policy. Terms and conditions apply.

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CEVOX IMAGES



FORESTER VIN: JF2SKAUCXKH528406
 Model Code: 2019 SUBARU FORESTER LIMITED P1
 Port/Assembly: BOSTON, MA
 Dealer by/Carrier:

GOVERNMENT 5-STAR SAFETY RATINGS
Overall Vehicle Score ★★★★★
 Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash ★★★★★
 Driver: ★★★★★
 Passenger: ★★★★★
 Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash ★★★★★
 Front seat: ★★★★★
 Rear seat: ★★★★★
 Based on the risk of injury in a side impact.

Rollover ★★★★★
 Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★) with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA) www.safercar.gov or 1-888-327-4236

Protect Your Investment
Subaru Added Security™
 The Only Extended Service Agreement Backed By Subaru
 • Protection designed to fit your driving needs, up to 10 years/100,000 miles of coverage
 • Maintenance plans also available
 • We use Genuine Subaru replacement parts - only the best
 • We use technicians trained by Subaru - those who know your vehicle best
 • Towing, rental and trip interruption benefits available
 • Transferable to the next owner
 Ask your sales representative for more details. Accept nothing less than Added Security!

STANDARD EQUIPMENT
SAFETY
 Symmetrical All-Wheel Drive (AWD)
 Vehicle Dynamics Control (VDC)
 EyeSight Driver-Assist System
 4-Wheel Anti-Lock (ABS) Disc Brakes w/ Brake Assist
 Electronic Brake-Force Distribution
 Brake Override System
 Subaru Advanced Frontal Airbag System
 Driver's Side Knee Airbag
 Front Seat Side (Palms/Torso) Airbags
 Side-Curtain Airbags w/ Rollover Sensor
 Anti-Theft Alarm & Immobilizer System
 Daytime Running Lights
 Whiplash Protection Front Seats
 Blind Spot Detectors with Rear Cross-Traffic Alert
PERFORMANCE AND EXTERIOR
 2.5L Horizontally-Opposed DOHC Engine w/ Auto Start-Stop
 Lineartronic CVT w/ X-MODE
 18" Aluminum-Alloy Wheels, Bright Finish Window Trim
 Privacy Glass and Panoramic Power Moonroof
 Steering Responsive LED Headlights (SRH), High Beam Assist
 Variable Intermittent Windshield Wipers
 Rear Spoiler, Roof Rails, Fog Lights
 Folding Exterior Mirrors w/ Integrated Turn Signals
COMFORT, CONVENIENCE & INTERIOR
 Dual Zone Automatic Climate Control w/ Air Filtration System
 8.0" Infotainment System w/ CD, HD Radio & Dual USB Ports
 STARLINK Smartphone Connectivity/Apps
 SiriusXM Radio, Sports and Weather 4.4 Months Free
 Bluetooth Hands-Free Phone Connectivity
 SUBARU STARLINK Safety Plus - 3 Years Free
 10-Way Power Driver's Seat w/ Power Lumbar
 18" Telescopic Steering Wheel w/ Bluetooth & Audio Switches
 Adaptive Cruise Control
 Keysless Access with Push-Button Start
 Leather-Trimmed Upholstery, Steering Wheel and Shifter
 Power Rear Gate w/ Height Memory Function
 All-Weather Package w/ Heated Front Seats
 Power Windows w/ Driver's and Front Passenger's Auto Up/Down
 60/40 Split Fold-Down Rear Seatback w/ Reclining Function
 Color Multi-Function Display
 Retractable Cargo Area Cover
 Electronic Parking Brake w/ Auto Vehicle Hold (AVH)
 Rear Seat USB Charging Ports (2)
LIMITED WARRANTY/ROADSIDE ASSISTANCE
 3 Years / 36,000 Miles Basic
 5 Years / 60,000 Miles Powertrain
 5 Yrs/Unlimited Mileage Rust Perforation
 3 Yrs / 36,000 24/7 Roadside Assistance
 See Owner's Into Kit/Warranty For Details

OPTIONAL EQUIPMENT AND OTHER ITEMS
 Manufacturer's Suggested Retail Price \$30,795.00
 Exterior Color: Ice Silver Metallic
 Full Tank of Gas INCLD
 Option Package: 32 \$1,695.00
SUBARU STARLINK 8.0" Multimedia Navigation System:
 Multi-Touch Gesture High Resolution Display, SiriusXM Traffic & Travel Link 3 Years Free, Subaru Map Update Program 3 Years Free
576 Watt Equivalent 9-Speaker Premium Audio System:
 Harman/Kardon Speaker System, Harman/Kardon Amplifier
Reverse Automatic Braking (RAB)
 Heated Steering Wheel \$600.00
 Ext Int Auto Dimm HL Mirrors
 Ext Auto Dim Mirror
 Minor Compass w/ homelink
 *Crossbar Set - Aero \$201.00
 Splash Guards \$172.00
 All Weather Floor Liners \$132.00

EPA DOT Fuel Economy and Environment
Fuel Economy
 29 MPG combined city/hwy
 26 MPG city
 33 MPG highway
 3.4 gallons per 100 miles
 Small SUVs range from 18 to 120 MPG. The best vehicle rates 138 MPG.
You Save \$500
 in fuel costs over 5 years compared to the average new vehicle.
Annual fuel Cost \$1,300
 Fuel Economy & Greenhouse Gas Rating (tailpipe only) 6
 Smog Rating (tailpipe only) 6
 This vehicle emits 310 grams CO2 per mile. The best emits 0 grams CO2 per mile (tailpipe only). Producing and distributing fuel also create emissions. Learn more at fueleconomy.gov
 Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 mpg and costs \$7,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$3.52 per gallon. MPG is miles per gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.
fueleconomy.gov
 Calculate personalized estimates and compare vehicles
PARTS CONTENT INFORMATION
 FOR VEHICLES IN THIS COUNTRY: U.S./CANADIAN PARTS CONTENT: 0% MAJOR SOURCES OF FOREIGN PARTS CONTENT: JAPAN: 85%
 FOR THIS VEHICLE: FINAL ASSEMBLY POINT: OTA, GUNMA, JAPAN COUNTRY OF ORIGIN: JAPAN ENGINE: JAPAN TRANSMISSION: JAPAN
 Note: Parts content does not include final assembly, distribution, or other non-parts costs.

Destination and Delivery \$975.00
Total Suggested Retail Price \$34,570.00
 Sales price - \$32,490 + DMV fees